



Project Management Leadership On-Demand Engineering & Construction

Company Profile

- Engineering & Construction support
- \$20M+
- Multiple partners

Position/Timeframe

- Interim Managing Director of Project Management, Advisor to the Board
- 3 days/week for 11 months

Situation

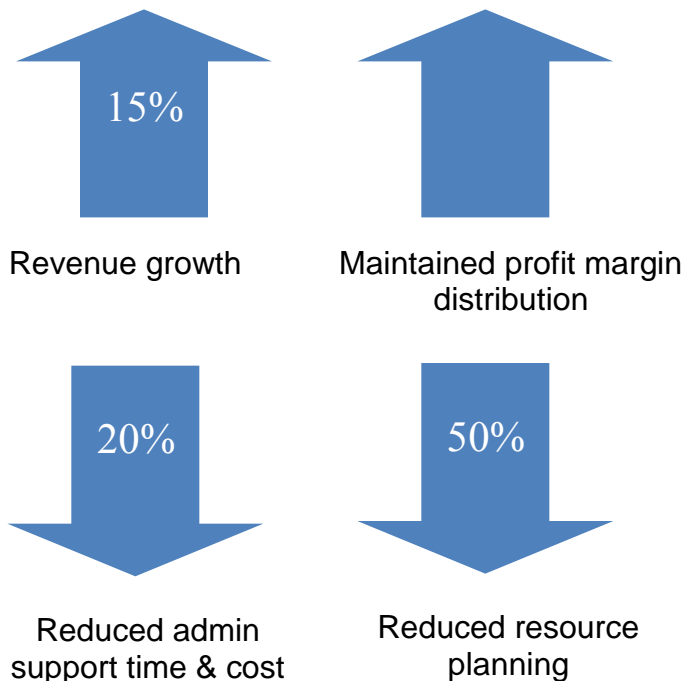
- Challenged with reaching growth objectives
- Potential challenges retaining profit margins
- Too much dependency on one market segment
- No IT strategy or plan

Implementation

- Realignment from a geography based to a targeted industry based organization
- Developed and implemented QA/QC process and procedures
- Introduced a centralized PMO to manage and report resource utilization
- Implemented PMO software
- Realigned job descriptions and compensation for key management and partners
- Implemented key performance indicators linked to measurements at managerial and executive levels

Results

- Grew revenue year to year 15% while absorbing expenses or reorganization
- Reduced administrative support time and cost by 20%
- Maintained project margin distribution
- Reduced resource planning time by 50%



CEO Comment

“His presence left a lasting impression on our company and helped me tackle some very serious issues that needed attention.”